



## Business Bridges Belgium-Moldova

Explore Moldova's nearshoring opportunities.

Format of the event: Webinar

### Event Agenda

June 11, 2020

Last updated: 27.05.2020

<p><b>11:00-12:40</b></p>	<p><b>Business Webinar for potential investors (members of BEROCC) looking for Investment Opportunities in Moldova</b>  <b>Topics: Investment Opportunities in Moldova and regional competitive advantages for specific sectors: IT, Manufacturing, etc.</b></p> <p><b>Moderator:</b>  <b>Alain Schodts</b>, Executive Director, Belgian Luxembourg Romanian Moldovan Chamber of Commerce  <b>Working language:</b> English  <b>Registration:</b> <a href="https://us02web.zoom.us/webinar/register/WN_HFBUXqCvT6y9otMY17w03A">https://us02web.zoom.us/webinar/register/WN_HFBUXqCvT6y9otMY17w03A</a></p>	
<p>The purpose of the event is to inform the members of BEROCC about the investment opportunities in Moldova and the competitive advantages it has over neighbouring countries for foreign investors. Relevant state institution representatives will present in detail the specific aspects of the investment climate and incentives suitable for different sectors, especially for the manufacturing and IT sectors. Managers of existing Belgian companies in Moldova will talk about their experience in setting up a company and operating in Moldova. The organizers aim to convey the message that Moldova is open for international business cooperation, on this line, Foreign Investments and Export Promotion stand as priority for the authorities and key organisations.</p>		
<p><b>11:00–11:15</b></p>	<p><i>Welcome speech</i></p>	<p><b>H.E. Philippe Benoit</b>, Ambassador of Belgium to Romania and Moldova</p>
	<p><i>Welcome speech</i></p>	<p><b>Serghei Railean</b>, Minister of Ministry of Economy and Infrastructure</p>
	<p><i>Welcome speech</i></p>	<p><b>Rodica Verbeniuc</b>, General Director, the Moldovan Investment Agency</p>
<p><b>11:15-11:35</b></p>	<p><i>Moldovan Investment Offer presentation</i></p>	<p><b>Igor Stefanet</b>, Head of Investment Attraction and Protection</p>
<p><b>11:35-11:40</b></p>	<p><i>Investment Offer of Gagauzian region</i></p>	<p><b>Semion Guran</b>, Investment Officer, Gagauzia Investment Agency</p>
<p><b>11:40-11:50</b></p>	<p><i>IT Ecosystem</i></p>	<p><b>Vitalie Tarlev</b>, State Secretary at the Ministry of Economy and Infrastructure</p>
<p><b>11:50-12:20</b></p>	<p><i>Panel discussion  Testimonials of Belgian Investors in Moldova: IT, BPO, Manufacturing</i></p>	<p><b>Tom De Vos</b>, Director Nearshore Cegeka  <b>Daniela Vicol</b>, Country Manager H. Essers  <b>Koen Heeren</b>, Founder &amp; CEO Alpha Industries  <b>Lieven Depraetere</b>, Founder Delico</p>
<p><b>12:20 -12:30</b></p>	<p><i>Q&amp;A session</i></p>	
<p><b>12:30-12:40</b></p>	<p><i>Closing remarks</i></p>	<p><b>H.E. Lilian Darii</b>, Ambassador of R. Moldova to Belgium (tbc)  <b>Luc Engelen</b>, Belgium Honorary Consul to Moldova</p>

## 14:00-18:00 Thematic meeting rooms\*

Meeting rooms offer the chance for participants to meet key stakeholders and address specific questions. The meetings are pre-arranged by BEROCC based on members request.

For registration to the **One – on – One meetings** please fill the registration form:

[https://docs.google.com/forms/d/14eNBB1f7aK1feO6IR8AqMI3C9llp3p6kKGLS5rITFCg/viewform?edit\\_requested=true](https://docs.google.com/forms/d/14eNBB1f7aK1feO6IR8AqMI3C9llp3p6kKGLS5rITFCg/viewform?edit_requested=true)

\*Based on pre-arranged meetings; 8 meetings per room are possible. *Registration open until June 9, EOB.*

<b>Meeting room 1 Investment Climate</b>	<p><b>Representatives of:</b> <b>The Moldovan Investment Agency (MIA), the Gagauzian Investment Agency (GIA), GIZ</b> <b>Rodica Verbeniuc, General Director MIA</b> <b>Igor Stefanet, Head of Investment Attraction and Protection MIA</b> <b>Semion Guran, Investment Officer GIA</b> <b>Veaceslav Sutchevici, Component Manager, GIZ</b></p> <p>The room is dedicated to companies interested in speaking with the representatives of the Moldovan Investment Agency and the Gagauzian Investment Agency, in order to get more sector and country specific information both for investment and export purposes.</p>
<b>Meeting room 2 IT Ecosystem</b>	<p><b>Representatives of:</b> <b>Moldova IT Park, Association of IT companies in Moldova (ATIC), GIZ</b> <b>Natalia Donțu, Administrator Moldova IT Park</b> <b>Marina Bzovii, Executive Director ATIC</b> <b>Alina Monacu, Advisor on Sector Development, GIZ</b></p> <p>This room is dedicated to companies in the IT, BPO&amp;SSC and R&amp;D sectors that would like to get more information on the incentives offered by the Virtual IT Park law, and the rules and procedures for the residents of the Park.</p>
<b>Meeting room 3 Industrial Platforms</b>	<p><b>Representatives of:</b> <b>Free Economic Zones (FEZ), Ministry of Economy and Infrastructure (MEI), GIZ</b> <b>Tatiana Onufrei, Head of Economic Policy Department at MEI</b> <b>Eugen Coretchi, Expert in Department of Investment Attraction and Protection, MIA</b> <b>Marin Cernea, Advisor on Sector Development, GIZ</b> <b>Mihail Șalvir, Administrator of FEZ Valcanes</b></p> <p>The room is dedicated to companies and/or Industrial real estate developers interested in details about industrial platforms, master plans, incentives offered by the Free Economic Zones.</p>
<b>Meeting room 4 Sourcing from Moldova</b>	<p><b>Representatives of:</b> <b>ODIMM (Organization for Small and Medium Enterprises Sector Development), GIZ</b> <b>Oxana Paladiciuc, ODIMM</b> <b>Mihai Litvinciuc, Advisor on SME Linkages, GIZ</b></p> <p>The room is dedicated to BEROCC members looking for new suppliers, and/ or interested in sourcing from Moldovan SME's, relevant products and/or services.</p>
<b>Meeting room 5 Wine of Moldova</b>	<p><b>Representatives of:</b> <b>Wine of Moldova (ONVV), The Moldovan Investment Agency (MIA), Small Wine producers Association.</b> <b>Irina Bistritkaya, Head of Marketing and Export Promotion at ONVV</b> <b>Elena Oleinic Slivinschi, Advisor and Project Coordinator WINET, MIA</b> <b>Anastasia Ungureanu, Head of Export Promotion Department, MIA</b></p> <p>The room is dedicated to companies interested in purchasing wine produced in Moldova, i.e. wine, sparkling wine, divin.</p>

**Organizers:**



**Partners:**



**With the support of:**

